



# January 2018

## MONTHLY NEWSLETTER



### Picton

38 Cold Storage Rd.  
Store: (613) 476-2171  
Crops: (613) 476-9183  
Fuel: (613) 476-1613

### Foxboro

552 Ashley St.  
Store: (613) 962-0769  
Fuel: (613) 961-0731

### Madoc

278 Lawrence St. W  
Store: (613) 473-9040  
Fuel: (613) 473-2499

[www.countyfarmcentre.com](http://www.countyfarmcentre.com)

## AGRONOMY CORNER

### Pesticide Safety Courses

For those needing to renew their pesticide licenses or get a new one, be sure to take advantage of upcoming courses:

February 8th  
March 8th

Courses start at 8:45 am sharp. Bring a pen/pencil, calculator and \$105 cash or a cheque written out to University of Guelph. Course manuals are available for pick-up.

Call our Crops Offices (613-476-9183 or 613-962-0769) to book your spot.

***\*Please note the courses will be held at Bloomfield United Church.\****

### Pesticide Number Update

If you have recently gotten a Grower Pesticide Number or have updated it in the last couple of years please call 613-476-9183 or e-mail Lindsay ([lwilliams@countyfarmcentre.com](mailto:lwilliams@countyfarmcentre.com)) with your new pesticide number and/or expiry date. If you plan on buying pesticides in 2018 we MUST have your number on file.



## ENERGY SECTION

Thank you for all of your support and business in 2017. It was a great pleasure to serve you and we are certainly looking forward to 2018.

Just a reminder to keep driveways and paths clear for your fuel truck driver when out for delivery. If you are a will call, please allow **"4 to 5 business days"** for delivery.

To place order please call **1-866-924-2322**. This is a 24-hour line for your convenience.

Thank you for your cooperation and have a wonderful New Year!



## FEED DEPARTMENT

### Fermentrics™: A Powerful Feed Analysis Tool

In vitro fermentation analysis is a procedure that is used to grow and collect rumen gasses from a feed source and then accurately predict Rumen efficiency in a controlled laboratory setting. This allows a unique perspective of how well a sample of feed is digested in the rumen, and can give great insight on how well animals are performing on an individual rations or feed stuffs.



Samples are broken down, dried and placed in rumen fluid where gas production from the samples is captured and measured. Depending on when and how much gas is produced gives a clear indication on how much microbial biomass production has been created and as a result tell us how efficiently the rumen is digesting the feed source. For example it will tell your nutritionist how well he or she has matched the faster fraction proteins with the faster fraction carbohydrates and the slower fraction proteins to slower fraction carbohydrates. By understanding this concept we can accurately predict production levels and by manipulating the fractions can increase rumen efficiency which as an end result increase production while in some cases decrease cost of production. Both Mike and I see great potential for creating, manipulating and fine tuning your rations using Fermentric analysis and judging by the samples we have received back from the lab believe this is going to be a powerful tool for us in making rations decisions that are as effective and efficient as possible.

If you have any questions on how fermentrics can help you make better nutritional decisions on your farms please don't hesitate to call Mike or myself. Stay warm and safe!  
Dave CFC.

## Tips And Tricks for your CFC Account

### Payment Options

#### How to pay your account:

- 1) Send a cheque to any of our locations
- 2) Stop in and pay at any of our locations
- 3) Put your credit card on file and we can automatically pay off your accounts balance monthly
- 4) Pay online by searching "County Farm Centre" and enter your customer number

### E-mailed Statements

#### Get your statements e-mailed to you by:

- 1) Going to [countyfarmcentre.com](http://countyfarmcentre.com)
- 2) E-mailing [support@countyfarmcentre.com](mailto:support@countyfarmcentre.com)
- 3) Calling (613)-476-2171



### MY FARM RECORDS

My Farm Records will give you the ability to log into your account and see your account activity anytime you want! Invoices, statements, payments and lots more can be found here.

If you would like to sign up:

- 1) Fill out the form on our [www.countyfarmcentre.com](http://www.countyfarmcentre.com)'s "online account" page.
- 2) E-mail [support@countyfarmcentre.com](mailto:support@countyfarmcentre.com)
- 3) Call (613)-476-2171.

## STORE NEWS

**BBBBRRRRRRRRRR, it's been quite cold the last couple weeks! Make sure you stop by to take a look at our wide selection of warm winter clothes. We also carry many different styles of gloves, hats and socks!**

